

# Technical Note

Yuan Zi

## Dixit Stiglitz Model

### Compare Competitive Equilibrium with Social Optimum

Monopolistic competition implies that the competitive equilibrium is **not necessarily** Pareto optimal.

- The model exhibits a version of the aggregate demand externalities:
  - a. There is a markup over the marginal cost of production
  - b. The number of output produced may not be optimal
- The first inefficiency is familiar from models of static monopoly
- while the second emerges from the fact that in this economy the set of commodities is endogenously determined

This relates to the issue of **endogenously incomplete markets** (there is no way to purchase an input that is not supplied in equilibrium).

Consider the Dixit-Stiglitz (1977)'s original discussion:

### Model Setup

- The utility maximization problem of the consumer is given by:

$$\max_{q_0, q_j} U = U(q_0, Q)$$

where

$$Q = \left[ \sum_{j=1}^N q_j^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}$$

$$s.t. \quad \sum_{j=1}^N q_j p_j + p_0 q_0 = L \equiv E,$$

where the wage is normalized to 1.

- The marginal cost of production of  $q_0$  is 1, the market for  $q_0$  is of perfect competition.
- The marginal cost of production of  $q_i$  is  $c$ , the fixed cost is  $f$ .

### Competitive Equilibrium

a. Numeraire good:

$$p_0 = 1$$

b. Differentiated good:

$$p_i = \frac{c}{1 - \frac{1}{\sigma}}; \quad P^{1-\sigma} = \sum_{k=1}^N p_k^{1-\sigma} \Rightarrow P = N^{\frac{1}{1-\sigma}} p \quad \text{under symmetry.}$$

Under free entry

$$\frac{1}{\sigma} p_i q_i = f \Rightarrow q_i = \frac{(\sigma - 1)f}{c}.$$

→ because of free entry condition, each variety's equilibrium quantity is fixed.

c. At the aggregate, we have (i). Price equals marginal utility; (ii) Budget constraint holds

$$\frac{U_Q}{U_0} = \frac{P}{1}; \quad PQ + q_0 = L$$

### Optimal Allocation

- Social Planer's problem

$$\max_{q_0, q_j} U = U(q_0, Q) \quad \text{where} \quad Q = \left[ \sum_{j=1}^N q_j^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}$$

$$s.t. \quad \sum_{j=1}^N (cq_j + f) + q_0 = L,$$

Under symmetry this can be rewritten as:

$$\max_{q_0, q_j} U = U(q_0, qN^{\frac{\sigma}{\sigma-1}})$$

$$s.t. \quad N(cq + f) + q_0 = L,$$

- FOC:

$$U_0 = \lambda; \tag{1}$$

$$U_Q \cdot N^{\frac{\sigma}{\sigma-1}} = \lambda \cdot Nc \tag{2}$$

$$U_Q \cdot \frac{\sigma}{\sigma-1} q N^{\frac{\sigma}{\sigma-1}-1} = \lambda \cdot (cq + f) \tag{3}$$

$$Ncq + Nf + q_0 = L \tag{4}$$

- Because of (2) and (3):

$$\frac{\sigma}{\sigma-1} q = \frac{cq + f}{c} \Rightarrow q_i = \frac{(\sigma-1)f}{c} \tag{5}$$

→ **Social planner will choose the same optimal quantity per variety.** Because free entry condition, in competitive equilibrium “no excess profits” act liked a social planner who takes into account the total cost of producing  $q_i$  (variable + fixed costs).

- Because of (1) and (2):

$$\frac{U_Q}{U_0} = \frac{N^{\frac{1}{1-\sigma}} c}{1};$$

Compared to in the competitive equilibrium:

$$\frac{U_Q}{U_0} = \frac{N^{\frac{1}{1-\sigma}} p}{1}.$$

Clearly  $Q$  needs to be greater under the social planner case ( $U_Q$  smaller). In other words, positive markup distorted (reduced) the consumption of the differentiated aggregate.

→ **Social planner will choose a greater number of varieties.**

### Take-away Lessons

- a. Monopolistic competition *can* lead to too little entry. This is due positive markups. The “composite aggregate” has the same flavor as a monopoly.
- b. Free entry can, to some extent, “help” in reaching optimality – the quantity per variety is at the social optimal.
- c. The distortion, directly speaking, comes from higher-than-marginal-cost price of  $Q$ , vs marginal-cost price of  $q_0$  charging. If no markup on varieties, or same markup for numeraire goods, socially optimal allocation can be reached. If there is no numeraire goods, the competitive equilibrium is also Pareto optimal – in this case labor market clearing ensures optimal number of  $N$ .
- d. It is really the mark-up wedge + free entry conditions that joint decide if the competitive allocation is optimal or not.

### Overall:

*“There is an important warning here: one has to be very careful about making welfare statements in trade, macroeconomic, and growth models using the Dixit–Stiglitz framework. If one obtains a result that the market is inefficient, the analysis can be useful, in isolating another market failure. If one obtains a result that the market is in some sense constrained Pareto efficient, take it with a grain of salt.”*

– Stiglitz, J. E. (2017). Monopolistic competition, the Dixit–Stiglitz model, and economic analysis. *Research in Economics*, 71(4), 798-802.